

SEPDs A

SUMMARY END PRODUCT DATA SCHEDULE

LAND O' LAKES

- ☐ National Summary
(EPDS approved by USDA)
- ☐ State Summary
(EPDS approved by state agency)

THIS IS AN ORIGINAL SUMMARY SCHEDULE UNLESS CHECKED BELOW:

- ☐ Reflects Change in Formulation *(Add)*
- ☐ Additional Products Listed *(Add)*
- ☐ Correction:

VALUE PASS THROUGH SYSTEMS APPROVED:

- ☐ Direct Sale
- ☐ Return to Recipient Agency
- ☐ Net Price Through Distributor
- ☐ Loss for Service (loss by Processor)
- ☐ Loss for Service (loss by Distributor)

Information Certified as Accurate from Approved EPDS (requires signature from agency that approved EPDS)											Certified by State Agency	
End Product Code & Description		Net Weight Per Case	Servings Per Case	Net Weight per Serving	WBSCM Item Code	WBSCM Description	DF Inventory Drawdown per case	By Products Produced*	Value per pound of DF	Value of DF per case (F x H)	Effective Date	State Agency Acceptance/Approval
A	B	C	D	E		F	G	H	I	J	K	
39911	Ultimate Cheddar Cheese Sauce Cups	26.25	140	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.92	No	\$1.9862	\$17.72		
39912	Mucho Queso Cheddar Cheese Sauce Cups	26.25	140	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.92	No	\$1.9862	\$17.72		
39940	Reduced Sodium Ultimate Cheddar Cheese Sauce Pouches	39.75	212	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	13.50	No	\$1.9862	\$26.81		
39941	Reduced Sodium Mucho Queso Cheese Sauce Pouches	39.75	212	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	13.50	No	\$1.9862	\$26.81		
39944	Italian Cheese Sauce 6/106oz Pouch	39.75	212	3.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	14.58	No	\$1.9862	\$28.96		
41485	Shredded Monterey Jack / Mild Cheddar Cheese Blend 4/5 lb Bags	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	20.00	No	\$1.9862	\$39.72		
41698	Shredded Mozzarella Cheese LMPS	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	20.00	No	\$1.9862	\$39.72		
41725	Shredded Sharp American Cheese 4/5# bags	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	16.00	No	\$1.9862	\$31.78		
41728	Shredded Reduced Fat Pasteurized Process American Cheese 4/5# bags	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	15.34	No	\$1.9862	\$30.47		
41749	Shredded Mild Cheddar Cheese	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	20.00	No	\$1.9862	\$39.72		
43274	25% RS 50%RF Macaroni & Cheese Entrée with Whole Grain 6/5# bags	30.00	80	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.66	No	\$1.9862	\$13.23		
43277	Reduced Fat Macaroni & Cheese with Whole Grain 6/5# pouch	30.00	81	5.94	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.25	No	\$1.9862	\$12.41		
43284	Reduced Fat Macaroni & Cheese	30.00	81	5.94	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.25	No	\$1.9862	\$12.41		
43291	50% RS 50% RF Macaroni & Cheese Entrée with Whole Grain (6/5# Bags)	30.00	80	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	6.66	No	\$1.9862	\$13.23		
43292	Full Fat Full Sodium Macaroni and Cheese Entrée with Whole Grain	30.00	80	6.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	8.73	No	\$1.9862	\$17.34		
44224	Reduced Fat Mild Cheddar Read-i-Pac® 8-1.5 lb	12.00	384	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.00	No	\$1.9862	\$23.83		
44113	Reduced Fat Mild Cheddar Cubes 200-1oz	12.50	200	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.50	No	\$1.9862	\$24.83		
44115	Reduced Fat Colby Jack Cheese Cubes	12.50	200	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.50	No	\$1.9862	\$24.83		
44238	Pepper Jack Cheese Read-i-Pac® 8-1.5 lb	12.00	384	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.00	No	\$1.9862	\$23.83		
44261	Reduced Fat Swiss Read-i-Pac® 8-1.5 lb	12.00	384	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	12.00	No	\$1.9862	\$23.83		
44751	Reduced Fat Mild Cheddar Cheese Cubes	20.00	320	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	20.00	No	\$1.9862	\$39.72		
44877	CoJack® Portions	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	10.50	No	\$1.9862	\$20.86		

Information Certified as Accurate from Approved EPDS (requires signature from agency that approved EPDS)										Certified by State Agency	
End Product Code & Description	Net Weight Per Case	Servings Per Case	Net Weight per Serving	WBSM Item Code	WBSM Description	DF Inventory Drawdown per case	By Products Produced*	Value per pound of DF	Value of DF per case (F x B)	Effective Date	State Agency Acceptance/Approval <input type="checkbox"/> Check for quick approval
A	B	C	D	E		F	G	H	I	J	K
44878	Reduced Fat CoJack® Portions	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$20.86		
44879	Cheddar Portions	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$20.86		
44881	Reduced Fat Cheddar Portions	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$20.86		
46219	American Cheese Slice, White	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$38.59		
46236	Yellow American Slice	30.00	1104	0.44	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$43.24		
46240	50% Reduced Sodium 50% reduced Fat Process American Cheese Slices 6/5# - 184 slc	30.00	1104	0.44	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$45.50		
46253	Reduced Fat American Cheese Slice	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$44.65		
46255	American Cheese Slice, Yellow	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$43.24		
46268	Reduced Sodium, Reduced Fat Process American Cheese Slices	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$45.76		
46288	50% Reduced Sodium 50% Reduced Fat Process American Cheese Slices 6/5# - 160 slc	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$45.50		
48174	American Loaf Cheese	30.00	960	0.50	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$45.25		
59701	String Cheese	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$20.86		
59703	Light Mozzarella String Cheese LMP5	10.50	168	1.00	110242	CHEESE NAT AMER FBD BARREL-500 LB(40800)	No	\$1.9862	\$20.86		

PROCESSOR:

Lone O'Lakes, Inc. Name of Company	
Cheryl Isbener, Marketing Manager Name and Title of Authorized Representative	
<i>Cheryl Isbener</i> Signature	12/9/2015 Date Signed

USDA APPROVAL:
(not applicable for state summary)

USDA FNS FDD Name of Approving Agency	
Sherry Thackeray-Camm, Processing Name and Title of Authorized Representative	
<i>Sherry Thackeray</i> Signature	12/9/2015 Date Signed

STATE AGENCY APPROVAL:

Name of Approving Agency	
Name and Title of Authorized Representative	
Signature	Date Signed

*If by products are produced, provide value and method credit will be given

**SUMMARY END PRODUCT DATA SCHEDULE
WITH COMMERCIAL PRICING**

PRODUCT: Cheese

THIS IS AN ORIGINAL SUMMARY SCHEDULE UNLESS CHECKED BELOW:

PROCESSOR

Quote 1004
#110242

- Reflects Change in Formulation
- Additional Products Listed
- Correction

NAME: Land O Lakes, Inc.

- Value Pass**
- Direct Sales
 - Refund to Recipient Agency
 - Net Price Through Distributor
 - Fee for Service (billed by Processor)
 - Fee for Service (billed by Distributor)

Information Certified as Accurate from Approved EPDS

(requires signature from agency that approved EPDS)

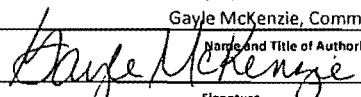
No Distribution UpCharge Included!

End Product Code	Description	Net Weight Per Case	Servings Per Case	Net Weight Per Serving	Commodity Code	Commodity Short Title	Commodity Inventory Drawdown per Case	When Applicable Maximum Percent Breeding	By Products Produced (none unless box is checked)	Value per Pound of Commodity (Contract Value)	Delivered Gross Price per Case	Delivered Gross Price Per Portion	Net Price Case	Net Price Per Portion
39940	Reduced Sodium Ultimate Cheddar Cheese	39.75	212	3 oz.	110242	Cheese Nat Amer	13.50	N/A	No	\$1.9862	61.79	0.2915	34.98	0.1650
39911	Ultimate Cheddar Cheese Sauce Cups	26.25	140	3 oz.	110242	Cheese Nat Amer	8.92	N/A	No	\$1.9862	68.37	0.4884	50.66	0.3619
39941	Reduced Sodium Muncho Queso Cheese	39.75	212	3 oz.	110242	Cheese Nat Amer	13.50	N/A	No	\$1.9862	61.79	0.2915	34.98	0.1650
39912	Muncho Queso Cheddar Cheese Sauce Cups	26.25	140	3 oz.	110242	Cheese Nat Amer	8.92	N/A	No	\$1.9862	68.37	0.4884	50.66	0.3619
39944	Italian Cheese Sauce Pouch	39.75	212	3 oz.	110242	Cheese Nat Amer	14.58	N/A	No	\$1.9862	70.29	0.3316	41.34	0.1950
46253	Reduced Fat American Cheese Slice	30.00	960	0.50 oz.	110242	Cheese Nat Amer	22.48	N/A	No	\$1.9862	64.15	0.0668	19.50	0.0203
46219	American Cheese Slice, White	30.00	960	0.50 oz.	110242	Cheese Nat Amer	19.43	N/A	No	\$1.9862	63.79	0.0664	25.20	0.0263
46268	Reduced Sodium, RF Process American	30.00	960	0.50 oz.	110242	Cheese Nat Amer	23.04	N/A	No	\$1.9862	67.36	0.0702	21.60	0.0225
46288	50% RS, 50% RF Process American Slices	30.00	960	0.50 oz.	110242	Cheese Nat Amer	22.91	N/A	No	\$1.9862	67.70	0.0705	22.20	0.0231
43277	Reduced Fat Mac & Cheese w/WG	30.00	81	5.94 oz.	110242	Cheese Nat Amer	6.25	N/A	No	\$1.9862	53.06	0.6551	40.65	0.5019
43274	25% RS/50% RF Mac & Cheese -WG	30.00	80	6 oz.	110242	Cheese Nat Amer	6.66	N/A	No	\$1.9862	52.83	0.6604	39.60	0.4950
43284	Reduced Fat Mac & Cheese	30.00	81	5.94 oz.	110242	Cheese Nat Amer	6.25	N/A	No	\$1.9862	50.66	0.6254	38.25	0.4722
41749	Shredded Mild Cheddar Cheese	20.00	320	1 oz.	110242	Cheese Nat Amer	20.00	N/A	No	\$1.9862	49.82	0.1557	10.10	0.0316
41698	Shredded Mozzarella Cheese LMPS	20.00	320	1 oz.	110242	Cheese Nat Amer	20.00	N/A	No	\$1.9862	49.62	0.1551	9.90	0.0309
41725	Shredded Sharp American Cheese	20.00	320	1 oz.	110242	Cheese Nat Amer	16.00	N/A	No	\$1.9862	54.48	0.1703	22.70	0.0709
41728	Shredded Reduced Fat Past Process Amer	20.00	320	1 oz.	110242	Cheese Nat Amer	15.34	N/A	No	\$1.9862	52.27	0.1633	21.80	0.0681
59701	String Cheese	10.50	168	1 oz.	110242	Cheese Nat Amer	10.50	N/A	No	\$1.9862	31.94	0.1901	11.08	0.0660
59703	Light Mozzarella String Cheese LMPS	10.50	168	1 oz.	110242	Cheese Nat Amer	10.50	N/A	No	\$1.9862	32.51	0.1935	11.66	0.0694
44879	Cheddar Portions	10.50	168	1 oz.	110242	Cheese Nat Amer	10.50	N/A	No	\$1.9862	36.60	0.2179	15.75	0.0938
44881	Reduced Fat Cheddar Portions	10.50	168	1 oz.	110242	Cheese Nat Amer	10.50	N/A	No	\$1.9862	38.50	0.2292	17.64	0.1050
44877	CoJack Portions	10.50	168	1 oz.	110242	Cheese Nat Amer	10.50	N/A	No	\$1.9862	36.60	0.2179	15.75	0.0938
44113	Reduced Fat Mild Cheddar Cubes	12.50	200	1 oz.	110242	Cheese Nat Amer	12.50	N/A	No	\$1.9862	56.20	0.2810	31.37	0.1569
44115	Reduced Fat Colby Jack Cheese Cubes	12.50	200	1 oz.	110242	Cheese Nat Amer	12.50	N/A	No	\$1.9862	56.20	0.2810	31.37	0.1569
44878	Reduced Fat CoJack Portions	10.50	168	1 oz.	110242	Cheese Nat Amer	10.50	N/A	No	\$1.9862	38.50	0.2292	17.64	0.1050

PROCESSOR:

*If by products are produced, provide value and method credit will be given

APPROVAL:

Land O Lakes, Inc.	
Name of Company	
Gayle McKenzie, Commodity Bid Specialist	
Name and Title of Authorized Representative	
	1/26/2016
Signature	Date Signed

Caldwell County Schools Child Nutrition Program	
Name of Company	
Guy Garner, Director	
Name and Title of Authorized Representative	
Signature	Date Signed

By my signature I certify that I have read pages 1-13 and agree with all items in quote Document.

gayle.mckenzie@asmwvpoint.com